



10th Edition



Venture Capital IT

International Congress on
Entrepreneurship and Venture Capital



“Time for Business Angels”

25 and 26 May 2010, Lisbon

www.gesventure.pt/vcit2010

“Time for Business Angels”



VENTURE CAPITAL IT

Conferences

Elevator Pitch

Private Meetings

Gesventure's Prizes

Business Fair

Specialized Bookstore

Online Videos

Localization



VENTURE CAPITAL IT

“Time for Business Angels”



WHY TO PARTICIPATE

Access to national and international specialists

Networking

To know new trends

Motivation

TARGETED PUBLIC

Entrepreneurs, Institutional Investors, Business Angels, Investment Funds' Managers, Development Offices, Incubators and Business Parks, Universities

“Time for Business Angels”

“Venture Capital IT is the only national initiative dedicated to approach the Venture Capital, Business Angels, Entrepreneurship and Innovation themes, gathering in Lisbon several national and international specialists.

Venture Capital IT, besides being an active meeting of debate and discussion, also promotes the suitable conditions to stimulate entrepreneurship and its approximation to Venture Capital, through the realisation of presentations in the format of Elevator Pitch and private sessions of presentation of projects made between entrepreneurs and investors.”



Luís Filipe Costa
President of IAPMEI
in Revista da Qualidade Abr/08

“Time for Business Angels”

CONFERENCES



THEMES IN DEBATE

Business Angels

Venture Capital

Co-Investment

Entrepreneurial Education

Corporate Finance

Mutual Guarantee

Technology

Cleantech

Investment Opportunity

CONFERENCES *(some international speakers of the previous editions)*



Ozires Silva
Founder of
EMBRAER
BRAZIL



Peter Kelly
Helsinki School of
Creative
Entrepreneurship
FINLAND



William Kilmer
Director of Western
Europe Market of Intel
Capital
USA



Jacek Blonski
Member of Board and Executive
Committee of European Business
Angels Network (EBAN)
POLAND



Maria Nilsson
Private Equity &
Venture Capital
Association
SWEDEN



Peter Harman
Deputy Chief
Executive of UK
Business Incubation
UNITED KINGDOM



Chris Grew
Partner of Heller
Ehrman L.L.P.
**UNITED
KINGDOM**



Júlio Babecki
CEO L Capital
Equity Advisors
S.L.
SPAIN

CONFERENCES *(some international speakers of the previous editions)*



Iden Shams,
Executive Director
of 2iDesigns
UNITED KINGDOM



Raymund Vorwerk
BANSON, German
Business Angels
Network
GERMANY



Harold Novick
Nath & Associates
USA



Jack Lang
Business Angel
UNITED KINGDOM



Christopher Curtis
President of CG
International
CANADA



Nicolas Fritz
General Director of
France Angels
FRANCE



Ajay K. Kapur
CEO of SIDBI
Venture Capital Ltd
INDIA



Schucht, Roland
President of Translink
SWITZERLAND

“Time for Business Angels”

ELEVATOR PITCH



PITCH

Public Presentation of investment projects

Pre-selection of Projects

Preparation of entrepreneurs to the presentation

5 minutes presentations

“Time for Business Angels”

PRIVATE MEETINGS



PITCH










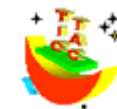




Private Presentation of
Investment Projects

Projects in the stage Investment
Ready

Presentation to Venture Capital
Companies and Business
Angels

PITCH

Successful companies in raising capital after their participation in Venture Capital IT (*values in euro*)

2008	2007	2005	2004
 45.000	 45.000	 425.000	 2.200.000
	 200.000	 1.300.000	 500.000
	2006  775.000	 365.000	 50.000
	MTB 495.000	 480.000	toLife 2.200.000
		 175.000	
		 586.000	
		 485.000	

“Time for Business Angels”

GESVENTURE’S PRIZES



PRIZES

Entrepreneur of the Year

Intrapreneur of the Year

Internationalization

Innovation

Entrepreneurial Autarkist

GESVENTURE’S PRIZES



Innovation

- José Neves – Swear (2001)
- Pedro Pissarra – Biotecnol (2002)
- Paulo Rosado – Outsystems (2003)
- New Vision (2004)
- António Quina – A Vida é Bela (2005)
- 80G (2006)
- Ortik (2007)
- João Caramês – Inst. Implantologia (2008)
- João Carvalho – FITECOM (2009)

Entrepreneurship

- Dionísio Pestana – Grupo Pestana (2001)
- Markus Kemper – Cesce (2002)
- Jorge Rebelo de Almeida – Grupo Vila Galé (2003)
- Paulo Mirpuri – Air Luxor (2004)
- Filipe de Botton – Logoplaste (2005)
- Paulo Pereira da Silva – Renova (2006)
- Gonçalo Quadros – Critical Software (2007)
- Luís Amaral – Líder do MBO da Eurocash (2008)
- João Miranda – Frulact (2009)

Intrapreneurship

- Paulo Ramos - Pararede (2005)
- Rui Semedo – Barcklays (2006)
- Luís Palha da Silva – Jerónimo Martins (2007)
- Xavier Rodríguez-Martín (Oni Communications (2008)
- Paulo Varela – Grupo Visabeira (2009)

Entrepreneurial Autarkist

- Carlos Carreiras – C.M. Cascais (2006)
- Carlos Pinto – C.M. Covilhã (2007)
- Paulo Júlio – C.M. Penela (2008)
- Manuel Castro Almeida – C.M. S. João da Madeira (2009)

Internationalization

- Quadriga (2001)
- Rui Melo – Quatro (2002)
- Renova, S.A (2003)
- Derovo – António Afoito (2004)
- Chipidea - Epifânio da Franca (2005)
- Parfois (2006)
- M.A.R. Kayaks (Nelo Kayaks) (2007)
- Diogo Salvi – Tim w.e. (2008)
- José Basílio Simões – ISA (2009)

“Time for Business Angels”

BUSINESS FAIR



ENTREPRENEURIAL FAIR

Promotional space to
institutional investors,
entrepreneurs and development
offices

Exhibition of products and
services

SPECIALIZED BOOKSTORE



ENTREPRENEURIAL BOOKSTORE

Titles of books specialized in
entrepreneurship and venture
capital themes

Launch of books and book
signing session

“Time for Business Angels”

ONLINE VIDEOS



CHANEL OF ONLINE VIDEOS

Recording Interventions

Online Publication in
Gesventure’s Chanel (Youtube;
Google Videos; Vimeo)

TAGUSPARK



LOCALIZATION

The most respected tech park
and incubator of Portugal

15 minutes from Lisbon

Easy access by A5 or IC19

Auditorium to 300 participants



“Time for Business Angels”

GESVENTURE

Strategic and Financial Advising in small and medium operation to the several development stages.



International Partners:



Created in 1991 by Christophe Chausson – partner of Gesventure - Chausson Finance is one of the main French operators of private investment and of mergers and acquisitions to growing companies with €500 million raised. Chausson Finance supports until now 250 specialized investors in Europe and in USA.



Translink, created in 1972, is an independent organization that renders financial services, specialized in small and medium cross-border M&A transactions and implemented in the main European markets, in USA, in South America and India.



“Time for Business Angels”

CONTACTS



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To consult the websites of the previous editions, go to:

[www.gesventure.pt/vcit\[year\]](http://www.gesventure.pt/vcit[year])

www.gesventure.pt/vcit2010